Navy Declassification/Release Instructions on Ffleproved For Release 2001/09/05 AMAR PROP80B01554R003500330001-1



ANSWER THE UNASKABLE?

WHAT GOES ON IN WAR COLLEGE AND WHY TEACH WAR?

ALL HIGHLY CLASSIFIED?

MY JOB -- PRESIDENT

450 STUDENTS -- OFFICERS, CIVILIAN HANDPICKED

NEWTONIAN BACKGROUND

EXPERIENCE

TRAINING

RIGHT/WRONG

EDUCATION

CORRECT/NOT CORRECT

Approved For Release 2001#09#05150 ANREPP\$0001554R003500330001-1

OBJECTIVE

NWC

Approved For Release 2001/09/05: CIA-RDP80B01554R003500330001-1 CONCEPT OF THINKING ABOUT S.M.&T.

STRATEGY = US \triangle FROM BIPOLAR

50-60

TO MULTIPOLAR

70-80's

MGMT = WHAT TO BUY, CVAN OR 2-3 DDG'S

TACTICS = TACTICAL DECISION MAKING
▲ING TECHNOLOGY --

LONG-TERM, CASUALTY SITUATION -- SHORT-TERM

COMMON PROBLEM SHARED BY ALL OF ABOVE --

LACK OF CLEAR OBJECTIVES AND MOE's.

```
DOD = 80B $ CORP
CAN T ESTABLISH PRECISE BASIC OBJECTIVES
NATURE OF BUSINESS
WHY A MILITARY?
NATIONAL GOALS ————— MILITARY MISSIONS
STATE DEPT ~ DOD
? EMPLOY FORCES
```

COMPARE INDUSTRY OBJECTIVE - PRODUCT OR SERVICE TO SATISFY CONSUMER'S NEED

DOD CRITERIA - (MOE & DECISION RULE)
HOW WELL DID ARMY DO LAST YEAR
HOW WELL DID NAVY SATISFY CUSTOMERS - PUBLIC

COMPARE INDUSTRY CRITERIA --- SALES
PROFIT @ % OF SALES
TURNOVER (= SALES
ASSETS
RETURN ON ASSETS

RETURN ON STOCKHOLDER INVESTMENT

Approved For Release 2001/09/05 : CIA-RDP80B01554R003500330001-1

THEREFORE ARE EGY CHERT POLY OF THE SELL SOFT SOFT SELL SELL SOFT SELL SOFT

S. M. \clubsuit . T. IN WORLD CONTEXT

WE IN UNIFORM CAN NOT

SHOULD NOT DETERMINE POTENTIAL NEEDS

PUBLIC ATTITUDE MUST -- THROUGH POLITICAL PROCESS

MILITARY SERVANTS OF PUBLIC

Approved For Release 2001/09/05: CIA-RDP80B01554R003500330001-1 OUR ROLE -- FOLLOW NATION'S COURSE WITH PURPOSE, DEDICATION AND

PROFICIENCY

ADVISE DEGREE FORCES CAN FULFILL NATIONAL OBJECTIVES

PURPOSE OF WC . . PREPARE MILITARY LEADERS --

UNDERSTAND SOCIETY

CAPABILITIES AND LIMITATION OF MIL FORCE

HOW TO DEAL INTELLIGENTLY WITH

IMPRECISE/UNCERTAIN/SUBJECTIVE

CHARACTER OF NATIONAL WILL

Approved For Release 2001/09/05 : CIA-RDP80B01554R003500330001-1